

Policy No.: 3071

Board Approved: October 15, 2024

Revised:

Incentive Compensation & High-Pressure Recruitment Ban

HCC refrains from providing any form of incentive compensation (including but not limited to commission, bonus, or other incentive payment programs) based directly or indirectly on securing enrollments or federal financial aid (including Tuition Assistance funds) to any persons or entities engaged in any student recruiting, admission activities, or making decisions regarding the award of student financial assistance. HCC does not engage in high-pressure recruitment tactics such as making multiple unsolicited contacts (3 or more), including contacts by phone, email, or in-person, and engaging in same-day recruitment and registration for the purpose of securing student enrollments. This policy encompasses all student groups, including but not limited to veterans, actively serving members of the military, and their dependents.